

Resource

January 2, 2024

This article is Part 6 of 7 in Venture Financing Process. Already up-to-speed on this topic? Skip to Part 7. Timeline or check out the full New GC & In-House Counsel Resources collection.

After the closing occurs and the funds are in the bank account, the company can, for the most part, refocus on its business without the ongoing distraction of the negotiation and wrangling of different parties taking people's time and focus. However, there are still matters to be addressed, which can cover both legal and operational matters.

Your Gunderson team will take the lead on any legally required post-closing matters, like potential securities filings or other notices that may need to be addressed. We will also be a keeper of the company's new corporate documents that have just been executed, so while the company will certainly want to retain copies, you know that your Gunderson team will always have these available as well. To the extent your Gunderson team manages or assists you with managing your cap table, we will also make sure this is updated to take into account the new financing.

Some items, however, will need to be handled directly by the company, and it's often best to immediately begin the process of addressing these soon after closing. These can cover:

Financial Information Reporting

- Your documents likely gave certain investors the right to receive financial information on a specific cadence.
- Diligence Clean-Up
 - If the company and investors agreed to handle any due diligence items raised after the closing.
- Post-Closing Covenants
 - Your company likely agreed to certain post-closing covenants, like getting certain approvals, implementing certain policies (like D&O insurance policies) or processes, etc.
- 409A Valuations
 - Usually the company will engage a "valuation firm" to conduct a new 409A
 valuation following the financing in order to take advantage of the IRS's safe
 harbor provisions to issue stock options.
 - Your Gunderson team can assist in referring you to a respected valuation firm and help provide any needed information to arrive at the best possible outcome.

While the transaction is closed, there is still work to be done and this will often fall to the internal legal and/or finance teams. Putting a plan in place to address your various post-closing requirements can be beneficial, and your Gunderson team is happy to help craft an exhaustive list of post-closing items to be addressed and help put forth a plan for addressing them.

Next section: Part 7. Timeline

Legal Disclaimer: Gunderson Dettmer Stough Villeneuve Franklin & Hachigian, LLP ("Gunderson") has provided these materials for general informational purposes only and not as legal advice. Our provision and your use of these materials do not create an attorney-client relationship between Gunderson and you. These materials may not reflect the most current legal developments and knowledge, and accordingly, you should seek legal counsel before using or relying on these materials or the information contained herein. Gunderson assumes no responsibility for any consequences of your use or reliance on these materials.

Venture Financing Process

- 2. Term Sheet Stage
- 3. Due Diligence
- 4. Negotiating Terms and Transaction Documents
- 5. Closing
- 6. Post-Closing
- 7. Timeline

Featured Insights

FIRM NEWS

Gunderson Dettmer Launches Catalyze: An Exclusive Community Platform Built to Support and Empower Companies Throughout the Startup Journey

INSIGHTS

Gunderson Dettmer Releases 2025 Mid-Year Venture Capital Report

CLIENT NEWS

Gunderson Dettmer represented Statsig in its \$1.1B acquisition by OpenAI

RESOURCE

Example Pre-Seed Due Diligence Checklist

RESOURCE

6 Startup Mistakes That Cost Founders Everything (And How to Avoid Them)

INSIGHTS

Ryan Purcell Guest-Authors "6 Startup Mistakes That Cost Founders

Everything (And How to Avoid Them)" for Not Another CEO

INSIGHTS

Client Insight: Quarterly Employment Law Update – Summer 2025

INSIGHTS

Private Market Liquidity: A Review of Tender Offers

INSIGHTS

Client Insight: Eighth Circuit Vacates FTC's "Click-to-Cancel" Rule

INSIGHTS

Client Insight: One, Big, Beautiful Bill Enactment: Impacts To Qualified Small Business Stock

INSIGHTS

Client Insight: "Click to Cancel" Amendments to the FTC Negative Option Rule and California's Automatic Renewal Law

FIRM NEWS

Gunderson Dettmer Practice Areas and Partners Recognized by Chambers USA 2025 Guide